



Capitol Public Finance Group (Capitol PFG) is a full service, independent financial advisory firm based in the Sacramento area, crafting optimal financial solutions for public agencies across California since 2005.

The firm provides a wide array of services to meet our client's needs, including, debt planning and issuance, tax base analysis, developer mitigation, financial and facilities planning, and more. Capitol PFG prides itself on providing innovative, cost effective and ethical solutions to all clients.



**Debt Issuance Support and Coordination**



**Facilities Planning**



**General Obligation Bonds**



**Equipment Leasing**



**Development Mitigation**



**Financial Planning**

## GENERAL OBLIGATION BONDS — SOUND FINANCIAL PLANNING

### Bond Planning

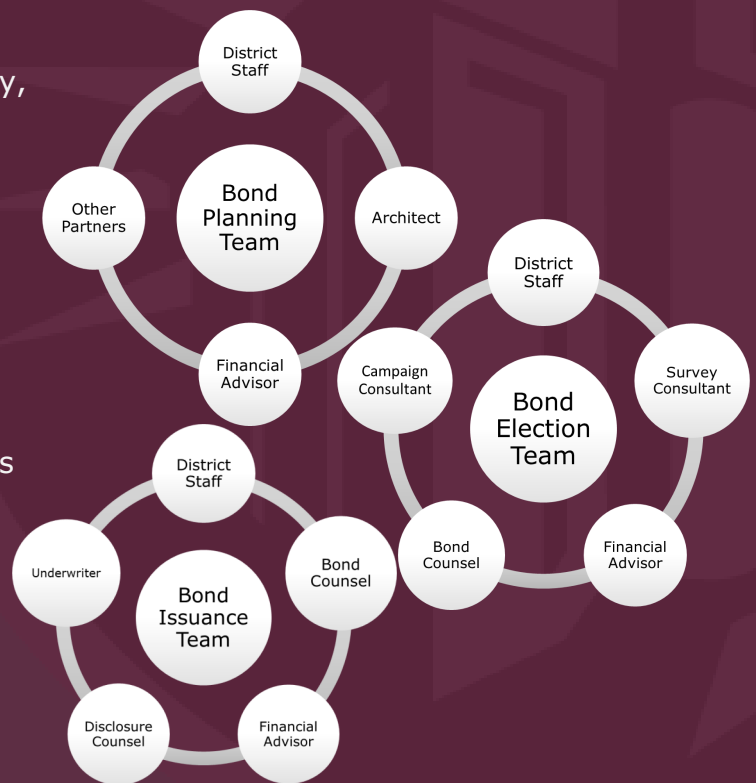
- Identify facilities need for modernization/safety, educational program, useful life and new development needs
- Obtain stakeholder input
- Determine optimal funding options
- May include General Obligation Bonds

### Election

- Develop bond plan and funding strategies
- Provide Analysis to support election documents
- Prepare educational outreach material
- Support activities related to opinion research

### Bond Issuance

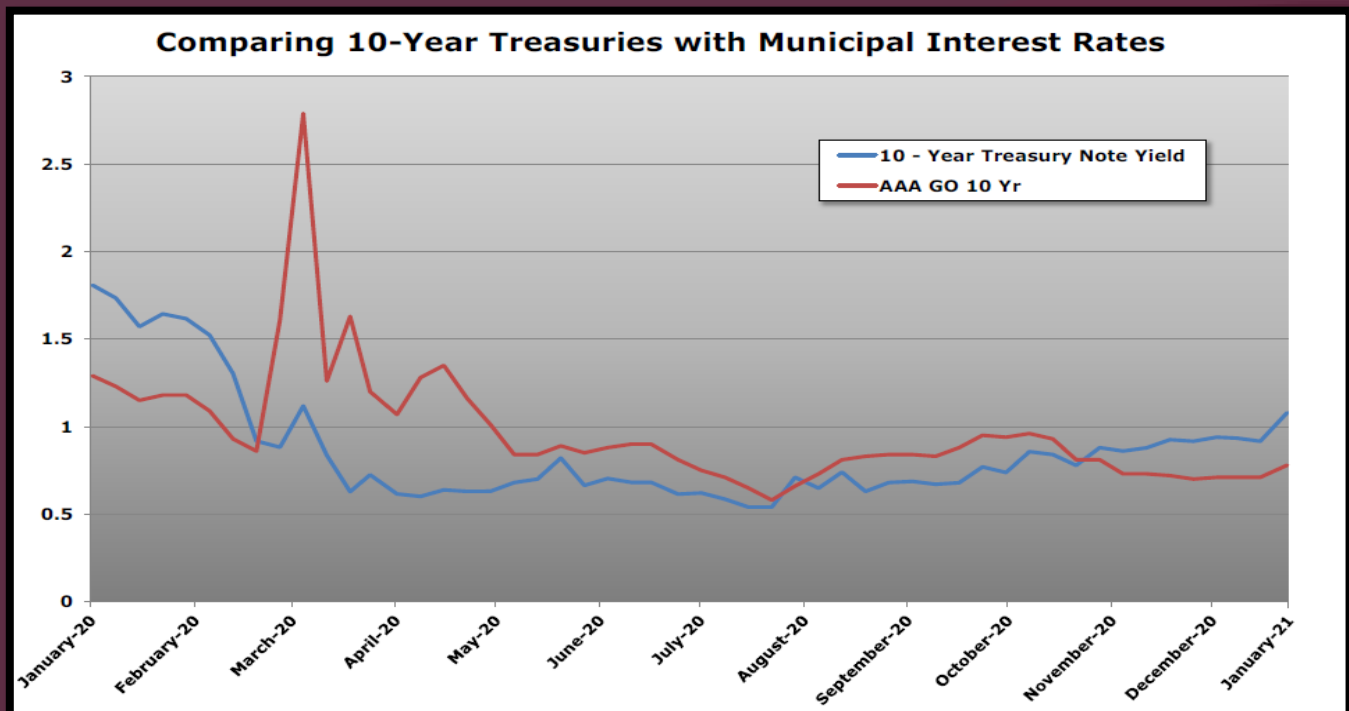
- Develop bond size, structure and sale terms
- Assemble finance terms
- Act as district fiduciary in the sale of bonds



# WHAT WE ARE SEEING, AND WHY IT CONCERNS US

Q1 of 2021

It has been a very volatile year for the Bond Market with COVID-19. Many of our clients have taken this opportunity to refinance current debt, as well as issuing Bonds to improve their overall financial situation. With bond yields continuing to rise, public agencies are soon going to miss a prime opportunity to refinance current debts. These savings could be in the tens of millions. We are available to provide a full review of your financial situation and make recommendations.



## Meet the Capitol PFG Leadership Team



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